

YOUR EMPLOYEE BENEFITS PROGRAM

Talk to an AmeriLife Benefits Consultant. Your program should provide the best benefits, with the least amount of cost and administrative work.

Find out if it does.



Who is AmeriLife Benefits?

We make people's lives better - and *we're* proud of it.

ONE MISSION

We offer worksite insurance and retirement solutions to provide peace of mind and help people live longer, healthier lives.

Introduction

AmeriLife Benefits, a division of AmeriLife Group, LLC, is a national leader in the employee benefits market. We provide voluntary, executive and Medicare benefits and administration services through our business segments of Benefits Direct, Voluntary Insurance Products, LLC (VIP), Blue Chip Benefits, LLC, Taylor & Sons Insurance Agency, LLC, and National Insurance Marketing Brokers, LLC (NIMBL).

We partner with leading medical brokers to serve more than 1,000 groups across America with “best-in-breed” products and services, including communication and enrollment, account management, billing, eligibility management and reporting. Our flexible model is designed to meet the individual case needs of small to large groups, while delivering superior customer service. Our brokerage partners and group accounts consistently give us satisfaction ratings that are among the best in the industry.

Together with AmeriLife, an industry leader with 50 years of experience offering insurance and retirement planning solutions, we bring to bear a tremendous team of experts and resources in HR and benefits, communications, legal and technology support.



AmeriLife Benefits - Overland Park, KS



AmeriLife - Clearwater, FL

Your Employee Benefit Plan

Let us help you



We provide best-in-class benefit plan solutions, supported by associate communication and enrollment services that engage employees in making intelligent benefit decisions.

Plus, provide outstanding billing and benefits administration, and advanced data privacy and systems security.



Scope of Services

- Benefits Plan Review + Customized Strategies
- Insurance Solutions w/ Preferred Underwriting
- Benefits Communication and Enrollment Services (bilingual)
- One-source Billing
- Ongoing Benefits Administration & Customer Service

Objective

- ✓ Deliver “best-in-breed” products, including unique solutions with customized underwriting and pricing considerations
- ✓ Save organizations money + ease the burden of administration
- ✓ Increase employee satisfaction and financial security
- ✓ Ensure plan compliance and data quality



Benefit Plan Solutions

Customized to each organization's needs

We provide a comprehensive analysis and plan recommendation along with carrier negotiation and enrollment planning:

Voluntary Benefits

- Cancer, CI, Accident & Hospital
- Group & Voluntary Life
- Disability
- Permanent Life with LTC (Long-Term Care)
- Gap Plans
- Vision & Dental

Financial Wellness & Protection

- Section 125 Cafeteria Plans & Pre-tax Administration
- Care Card Discount Programs
- Identity Theft & Legal Protection
- Payroll-deduct Purchasing Programs
- Pet Insurance

Alternative Healthcare Solutions

(for non-traditional groups)

- Direct Healthcare Membership & MEC Plans
- Telemedicine & Online Wellness Services
- Short Term Health Insurance (STM)

Executive Benefits

- Deferred Compensation
- Individual Life, Disability & Long-Term Care

Additional Services

Flex Made Easy

- FSA
- HSA
- HRA Plan Administration



Medicare & Retirement Planning Solutions

- Medigap, MA & Part D, Cancer, CI, Accident, Hospital, Dental/Vision
- Fixed Annuities, TSP Rollovers, and Life Insurance for civil service employees + the armed forces via American Benefits Exchange, our sister company



Benefits Communication & Enrollment Services

Customized communication is key to employee engagement, understanding and appreciation of benefit programs

- Email Pre-Announcements & Reminders
- Text & Recorded Call Announcements
- Digital & Hard Copy Benefits Guides and Flyers
- Online Portal and Videos
- Case-Specific Recorded Presentations

Enrollment flexibility | in-person, telephone, online

1. Licensed Benefit Counselors

- Licensed Benefit Counselors provide 1-on-1 education to ensure informed benefit decisions, and enroll associates via our platform, TurnKey, or a third party platform
- Benefit Counselors are trained specifically for each case on all benefits, core and voluntary

2. Telephonic Enrollment

Virtual one-on-one communication has become essential as organizations implement social distancing, and associates want to learn about options to protect themselves and loved ones.

- Appointment with Benefits Counselor is easily scheduled with customized link to an online appointment scheduler; reminders sent via text or email
- Convenient hours for multiple shifts
- Calls are recorded and retained for 7 years

3. Online Enrollment

- Our Turnkey self-enrollment portal can be accessed via desktop, tablet or smart phone, and supports multiple signature options
- Help is easily available via a Benefits Counselor:
 - “Live Chat” with a real person
 - Schedule an appointment online

“I thought the appointment by phone worked out really well for this COVID year and it was nice to make it for a time that worked well for me.”

“I appreciated the counselor’s quick and efficient overview of some of the options I wasn’t as familiar with, as well as stating the benefits in a businesslike manner without pushing me. Best insurance session I’ve ever had, and I hung up feeling confident in my choices.”

TurnKey Benefits Advantage

A flexible, accurate enrollment & benefits administration system

Our comprehensive platform captures the enrollment and updates, and serves as the system of record for ongoing administration and billing for both active and retired associates

A comprehensive platform with direct integration of Enrollment, Benefit Administration and Common Remitter functionality

TurnKey with API Connectivity & SFTP Secure Data File Sharing enables Integration with third party Enrollment, Payroll & HR systems

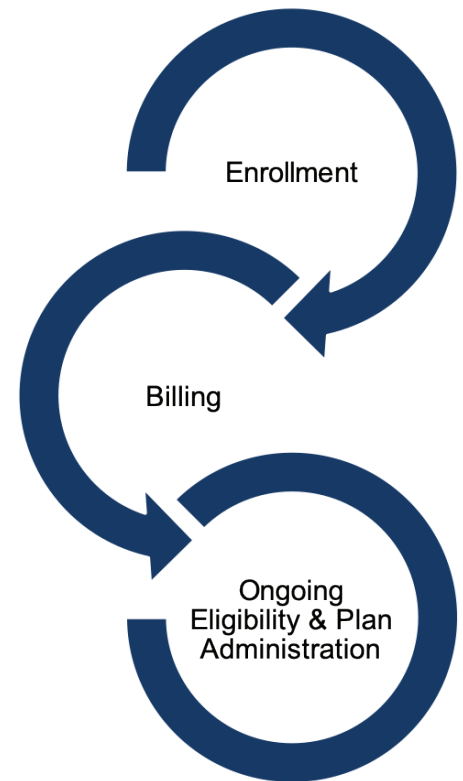
- Advanced rules capability ensures compliance
- Captures and accurately conveys benefits and billing data
- Extensive security measures ensure data protection
- ACA Compliance tools and reporting

Client Administration Portal

Available throughout the year to efficiently manage eligibility and overall benefit plan administration

Associate Self-Service Portal

Reduces associate HR requests - information is available at their fingertips!



... along with True Integrated Billing & Premium Reconciliation



One-check billing & reconciliation

Submit one payment for applicable carrier premiums

- Multiple carriers and benefit plans

Multiple Billing Options

- ✓ Consolidated Bill
- ✓ Employer Self-Bill
- ✓ Carrier List Bill
- ✓ Multiple Billing Modal
- ✓ Multi-location Billing
- ✓ Direct / Retiree Billing

Flexibility for varying retroactivity & grace period requirements

View Bill Online

Download in Excel

HOME

BILLING

PAYMENTS DUE

	Invoice #	Bill Group #	Due Date
<input type="checkbox"/>	A006334	1001-Monthly	12/01/2020
<input type="checkbox"/>	A007192	1001-Monthly	01/01/2021
<input type="checkbox"/>	A007027	1001-Monthly	02/01/2021

RECENT PAYMENTS

Invoice #	Bill Group #	Due Date	Payment Date	Paym
A006694	1002-MDMH Retirees	01/01/2021	01/19/2021	ACH
A006693	1001-Monthly	01/01/2021	01/06/2021	Check
A006693	1001-Monthly	01/01/2021	01/06/2021	Check
A007192	1001-Monthly	01/01/2021	01/06/2021	Check
A006332	1002-MDMH Retirees	12/01/2020	12/15/2020	ACH
A006334	1001-Monthly	12/01/2020	12/02/2020	Check

Outstanding Assistance with a Dedicated Client Support Team

Ensuring your success

- ✓ *Dedicated Account Executive*
- ✓ *Dedicated Account Manager*
- ✓ *Dedicated FME Account Manager*
- ✓ *Customer Service Team*
- 1-800# for Associates**
 - *Answer coverage questions*
 - *Update demographics, beneficiaries, emergency contacts & other*
 - *Process QLEs*
 - *Triage carrier claims issues*
 - *Assist with billing discrepancies*



“It is without hesitation that I provide a testimonial statement for AmeriLife Benefits. AmeriLife has provided us with excellent customer service and great benefit options for our employees. The task of benefits enrollment is such a smooth process with their assistance. I appreciate the courteous, patient and helpful team. There is so much comfort in knowing they are always just a call or email away.”

— T.J., Director of the Bureau of Human Resources

Let’s find solutions to help meet your needs

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